Feedback on the collaboration with the testimony
of Marc Schenkel, Head of IT, finance and back office of SFA Handels GmbH.

> "Having an email security software is not an option,
> it is about protecting our company data and IT assets"

A very **efficient** quarantine service

An easy to use webmail administration platform

The **collaboration** with an European provider

SFA Handels GmbH offers customer-related system solutions in all areas of industrial energy, environmental and process technology. Particularly in the areas of waste incineration and the planning and realization of waste incineration power plants, the company is a preferred partner of waste disposal companies and operators worldwide (mainly in Europe and Asia). SFA Handels has extensive experience in the design of new and refurbishment of existing combustion grates.

In order to host its webmail for the 12 employees, and to secure it, the company has chosen Alinto's product : Cleanmail.

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The need of mail hosting service, first of all

Marc Schenkel, as the head of IT, needed first to host the messaging of the company. The organization prefers to collaborate with a local (at least European) actor so it can keep control on its data. This is why it turned to Alinto, an European provider, and decided to use their ExchangeInCloud solution. In the same time, the company was willing to deploy an email security software in order to protect the exchange server from spams and attacks.

*"It is always important to have a security software because as a company, **the security of data is paramount**. We also need to secure our activities against external attacks. **Email security is just one layers of security in many other**. Either if you are a small or big company, you should protect your email. Beyond the email attack, it is very important to guarantee the privacy of your emails and data."*

The need of a local partner

SFA Handels GmbH has benchmarked several Swiss providers. It has chosen Cleanmail, Alinto's security suite, because it wanted a close relationship with the editor, so it was not very attracted to big companies. Also, the choice of an European company was non negotiable.

*"We are based in Switzerland, we wanted a solution that is Swiss. **Why choose a software at the other side of the world when you can collaborate with local actors** ? The editor privacy is very important for us, I can see on the messaging platform where the emails transit. Sometimes, I receive email from partners which are Swiss, but the email travels to Ireland, France, and then Switzerland, that makes no sense, and to some extent, we loose control about who can possibly have access to email contents. With Alinto, the servers are in Switzerland or Germany. This is very satisfying."*

Spams are under control for many years

The company has deployed Cleanmail a few years ago and is very satisfied with the solution. Of course, the threat level is increasing, but the editor Alinto is improving its solution, and constantly anticipating the new risks.

"This is always a challenge for the editor to look for the best technologies for their clients. But until now, Alinto

*has risen to the challenge ! The platform is really easy to use, I can be independant to set up email for a new user, to set the access rights, the spam rules… **The real asset of the solution is the quarantine**. Email with attachment and extension unknown by the system go to quarantine so I can check if it is a spam or an email we need to receive (about 10 to 15 emails to check every day). It allows us to keep control on the emails without missing any information. Before that, there is already very efficient spam checking but if the email passes, we can block it if it is suspicious. Until today, **I am very satisfied with the solution and I don't plan to change it**."*

The need of a maximum protection

Today, Cleanmail solution fits the company. However, if Alinto offers new options, new technologies or new products, Marc could be interested.

*"Today, we are satisfied with the solution. But, as I said before, we always are searching to improve the security of our data. So, if Alinto offers news products or new technologies that make sense, **we can be interested to deploy it**. We have to think as a hacker to anticipate the risks."*

Objectives

- **protect** the company from suspicious email traffic
- **collaborate** with a local provider
- **keep control** on the data of the organization

Benefits

- **efficient protection** against spam
- a **quarantine service**
- intuitive and **easy to use platform**